

## Discovery Health Record Solutions acquires Midwest Medical Records

December 1, 2011 – Silverhawk Capital Partners portfolio company, Discovery Health Record Solutions continued to execute its growth strategy by completing the acquisition of Midwest Medical Copy Service, Inc., a regional health information services provider, based in Ft. Wayne, IN. This transaction represents Discovery's seventh acquisition in the past 24 months, and the company now serves healthcare providers in 40 states.

Midwest Medical was founded in 1993 by Teresa Stewart, RHIA, an industry pioneer, to deliver Release of Information (ROI) services to hospitals and physician groups throughout Indiana and Kentucky. "We wanted to find a partner that could bring the benefits of scale, technology, and complementary services to our customers as they face the challenges of adopting EHR systems and adapting to other regulatory changes. We are also committed to customer service, and Discovery's management, capabilities and operating philosophy met our criteria. We are pleased to now be a part of their organization," said Teresa, CEO of Midwest Medical, "and I'm looking forward to joining them to play a key role in the growth plans going forward."

"We are continuing to aggressively pursue profitable, manageable growth, by identifying and acquiring companies with similar values to our own that serve healthcare providers in targeted markets. Midwest Medical is a great match for us, and has added valuable customers and employees to our system. We look forward to offering their customers additional health information services including our enhanced ROI model, and Document Management Services that support conversions to EHR," remarked Doug Hollman, CEO and President of Discovery.

### About Discovery Health Record Solutions

Based in Atlanta, GA, Discovery is a leading health information services provider and one of the nation's largest processors of third party medical record requests, including Release of Information, (ROI), and has agreements with hospitals, clinics and physician practices in over 40 states as a Health Information Handler, (HIH). They address the needs of both healthcare providers and authorized requestors to manage the rapidly expanding demand to fulfill HIPAA regulated patient, governmental, insurance, legal, and audit requests for medical records. Using a comprehensive, technology based solutions approach, they address the complexities and regulatory aspects of satisfying patient confidentiality while helping their customers reduce compliance risks, improve productivity and enhance profitability. Reach Discovery at (678) 990-5300 or visit [www.discoveryhrs.com](http://www.discoveryhrs.com)

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### About Silverhawk Capital Partners

Silverhawk Capital Partners is an independent investment firm established in 2005 to invest in lower middle market transactions within the Growth Industrial, Energy/Natural Resources and Business Service sectors. Silverhawk typically invests between \$10 million and \$50 million of equity capital in growth oriented businesses with revenues ranging from \$25 million to \$250 million. Silverhawk has offices in Greenwich, CT and Charlotte, NC.

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